



FINANCE COMMITTEE AGENDA

This meeting will be conducted in person and via Google Meets

DATE: September 22, 2020

TIME: 3:30 p.m.

LOCATION: City Hall Conference Room/Google Meets

- 1) CALL TO ORDER
- 2) ATTENDANCE
- 3) APPROVAL OF ELECTRONIC MEETING

In order to comply with the technical aspects of the Governor's Executive Order regarding holding open meetings in a forum other than in the open and in public, the Finance Committee determines that meeting electronically is necessary to protect the health, safety, and welfare of its citizens due to the COVID-19 outbreak.

- 4) ADOPTION OF MINUTES: August 25, September 14
- 5) DEPARTMENT REPORTS
 1. PURCHASING *Camille Thomas*
 - a) Report of bids

- b) Report of award of professional service contracts
 - G&W - Engineering Services for the Utility Relocation at Tylertown Road and Oakland Road from HDR Engineering, Inc. in the amount of \$528,629.00.
 - G&W - Survey, Design, Easement Descriptions and Construction Plans for the Northwest Manifold Improvements from Suiter Surveying & Land Planning, Inc. in the amount of \$58,250.00.
- c) Report of sale of surplus property on *GovDeals.com* August 2020: \$4,980.00

2. GENERAL FUND

- a) Monthly report *Laurie Matta*

3. DEPARTMENT OF ELECTRICITY

- a) Monthly reports *David Johns, Christy Batts*

4. CITY ATTORNEY

- a) Report of legal expenditures *Lance Baker*
 - Bradley Arant, Kimberly Black v. City - \$3,619.00
 - Klein Solomon Mills, Ethics Committee Complaints - \$1,650.00

6) COMMITTEE ACTION

- 1. Approval to obtain an appraisal for a portion of the TDK Properties located along Rufus Johnson Road, (Map 081 Parcel 054.02). This property is being purchased for a new water booster station and water tank site for the Sango area to meet growth demands.
Mark Riggins

7) CITY COUNCIL ACTION

None.

8) PUBLIC COMMENTS

No requests were submitted.

9) ADJOURNMENT



FINANCE COMMITTEE AUGUST 25, 2020

MINUTES

NON-PUBLIC MEETING

City Attorney Lance Baker met in a non-public meeting with members of the City of Clarksville Finance Committee regarding the Robinson v. City case and the Langford v. City case on Tuesday, August 25, 2020, at 3:00 p.m. in the Mayor's Conference Room.

PUBLIC MEETING CALL TO ORDER

The public meeting was called to order by Chairman Jeff Burkhart at 3:28 p.m.

ATTENDANCE

IN PERSON: Jeff Burkhart, Valerie Guzman, Jeff Henley, Stacey Streetman

VIA GOOGLE MEETS: Tim Chandler

APPROVAL OF ELECTRONIC MEETING

In order to comply with the technical aspects of the Governor's Executive Order regarding holding open meetings in a forum other than in the open and in public, the Finance Committee determines that meeting electronically is necessary to protect the health, safety, and welfare of its citizens due to the COVID-19 outbreak.

Councilman Henley made a motion to approve conducting this meeting by electronic means. The motion was seconded by Councilwoman Streetman. The following vote was recorded:

AYE: Burkhart, Chandler, Guzman, Henley, Streetman

The motion to approve the electronic meeting unanimously passed.

ADOPTION OF MINUTES

Councilman Henley made a motion to adopt the minutes of July 28 and July 30 as presented. The motion was seconded by Council Lady Streetman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion to adopt the minutes unanimously passed.

CONSIDERATION OF LAWSUIT SETTLEMENT

There was no discussion or action taken regarding the Robinson v. City case or the Lankford v. City case.

PURCHASING DEPARTMENT REPORT

Director of Purchasing Camille Thomas shared the monthly bid summary and reported award of the following professional service contracts:

- Gas & Water - Miscellaneous Advisory & Consulting Services from D2 Energy, LLC in the amount of \$25,000.00.
- Gas & Water - Miscellaneous Engineering Services from TTL, Inc. in the amount of \$50,000.00.
- Fire Dept. - Design of a Maintenance Building at Fire Station #1 from Powell Architecture in the amount of \$160,546.00.
- Municipal Properties - Abandoned R.J. Corman Property Survey, Adjacent to Frosty Morn from Matthew Dhority, RLS in the amount of \$2,550.00.

Ms. Thomas reported sales of surplus property on *GovDeals.com* in the amount of \$1,707.00 during July.

GENERAL FUND REPORT

Chief Financial Officer Laurie Matta said revenues were exceeding expenditures by \$2 million in July. She said \$3.4 million had been received from the CARES Act and 10% of budgeted revenues had already been collected. Department spending was 17.7% less than the previous year with expenses \$1.2 million under budget. Ms. Matta said the Local Option Sales Tax revenues increased by 14.5% which was more than projected and provided \$5.5 million for schools, \$86,000 for the road fund, and \$1.7 million for the General Fund. She noted the State of Tennessee had not been accurately allocating revenues from annexed territories since 2010, but efforts were being made to correct the issues. The estimated FY20 year-end fund balance was \$24.5 million and \$27 million, or 27.9%, for the end of July. Ms. Matta said the Finance Department was making efforts to capture possible grants related to the COVID-19 Pandemic.

DEPARTMENT OF ELECTRICITY REPORT

CDE Chief Financial Officer David Johns said the Broadband Division cash was just under \$4 million and noted a repayment on the interdivisional loan leaving the loan balance below \$3 million. Current retained earnings were \$549,000 for the month. He said this was the highest income month for the division since its inception in 2008. Broadband operating revenues totaled \$2 million for the month with the cost of programming and services down because the video customer count decreased. Net income was \$549,000. Christy Batts said overall subscribers increased by 26, however there was a decrease in new connects in all categories. She noted streaming services had been added as well as smart band internet services. Mr. Johns said the electric plant remained at \$16 million which included a \$2 million receivable (not yet collected) from FEMA. Net income was \$1.4 million. Total operating revenue was \$16.7 million with a payment to TVA of \$12 million for power. Mr. Johns noted an upcoming debt service payment of \$4.4 million.

CITY ATTORNEY

City Attorney Lance Baker reported payment of the following legal expenditures:

- Bradley Arant, *Jeff Robinson v. City* - \$27,349.42
- Bradley Arant, *Kimberly Black v. City* - \$84.00
- Burr Forman, *TN River Keepers v. City* - \$5,775.15

UNCOLLECTIBLE WRITE-OFFS

Ms. Matta said the write-offs were mostly damages to city properties. Council Lady Streetman made a motion to authorize the write offs requested. The motion was seconded by Council Lady Guzman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

CITY ATTORNEY OUTSIDE COUNSEL

Mr. Baker was not in the room during this discussion, but returned to the meeting later. Deputy City Attorney Jeff Goodson said this request was for the City to retain and compensate outside counsel to defend Mr. Baker in the ethics complaint filed by Jeff Robinson. Councilman Henley made a motion to approve the request. The motion was seconded by Council Lady Streetman. Mr. Goodson said he would not be the prosecuting attorney for this matter. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

COMMUNITY DEVELOPMENT CREDIT CARD FEES

ORDINANCE 21-2020-21 (First Reading) Waiving credit card processing fees Community Development

Ms. Matta said the Office of Housing & Community Development requested this waiver to give their paying customers an option to pay without additional fees. Lisa Walker said the payments averaged between \$25 and \$100 each month. Councilman Henley made a motion to forward this ordinance to the City Council with a recommendation of approval. The motion was seconded by Council Lady Streetman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

HABITAT FOR HUMANITY/JAMESTOWN PLACE

ORDINANCE 23-2020-21 (First Reading) Authorizing sale of property located at 10 Jamestown Place to Habitat For Humanity

Ms. Matta said this property was acquired through a back tax sale and had incurred a significant amount of back taxes and legal fees. She said Habitat For Humanity had agreed to pay \$10,000 for the property including all fees. Council Lady Streetman made a motion to forward this ordinance to the City Council with a recommendation of approval. The motion was seconded by Council Lady Guzman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

BYRNE JAG AGREEMENT

RESOLUTION 21-2020-21 Authorizing an interlocal agreement with Montgomery County pertaining to division of 2020 Byrne Justice Assistance Grant fund allocations and administration and use of such funds

Ms. Matta said the City will be the administrator of this year's JAG funds totaling \$58,694. She said the City would pay \$17,608 to Montgomery County for law enforcement purposes. Councilman Henley made a motion to forward this resolution to the City Council with a recommendation of approval. The motion was seconded by Council Lady Streetman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

GAS & WATER FEE STRUCTURE

ORDINANCE 20-2020-21 (First Reading) Amending the Official Code relative to gas, water, and sewer charges, deposits, programs, adjustments, and installment plans

The recommendation of the Gas & Water Committee was for approval. Gas & Water General Manager Mark Riggins briefly reviewed the proposed changes to customer account policies. He said the new policies should not negatively affect existing customers. Mr. Riggins said this ordinance would also change the authority to extend utility services outside the city limits from the City Council to the department. Councilman Henley made a motion to forward this ordinance to the City Council with a recommendation of approval. The motion was seconded by Council Lady Streetman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

PUBLIC SAFETY RADIO AGREEMENTS

RESOLUTION 10-2020-21 Authorizing an interlocal agreement with Montgomery County Emergency Management Agency for use of radio frequencies for emergency responses

RESOLUTION 11-2020-21 Authorizing an interlocal agreement with Montgomery County Emergency Medical Services for use of radio frequencies for emergency responses

The recommendations of the Public Safety Committee were for approval. Council Lady Streetman made a motion to forward both resolutions to the City Council with a recommendation of approval. The motion was seconded by Council Lady Guzman. The following vote was recorded:

AYE: Burkhardt, Chandler, Guzman, Henley, Streetman

The motion unanimously passed.

1019 MAIN STREET

ORDINANCE 19-2020-21 (First Reading) Authorizing sale of property located at 1019 Main Street to Tangi Smith

Director of Purchasing Camille Thomas said this property was acquired through a back tax sale and there had been no previous interest shown in purchasing the vacant corner lot. Councilman Henley and Councilman Chandler felt the City should make the public aware the property is available for sale. Mayor Pitts said Ms. Smith was willing to purchase the property and donate it to a non-profit organization that supports women veterans. Council Lady Guzman made a motion to forward this ordinance to the City Council with a recommendation of approval.

The motion was seconded by Councillady Streetman. The following vote was recorded:

AYE: Burkhart, Guzman, Henley, Streetman

NAY: Chandler

The motion passed.

PUBLIC COMMENTS

There were no public comments.

ADJOURNMENT

The meeting was adjourned at 4:33 p.m.



FINANCE COMMITTEE

SEPTEMBER 14, 2020

MINUTES

CALL TO ORDER

A special meeting of the City of Clarksville Finance Committee was called to order by Chairman Jeff Burkhardt on Monday, September 14, 2020, at 3:00 p.m. in the City Hall Conference Room, 1 Public Square, Clarksville, Tennessee.

This meeting was conducted in person and via Google Meets.

ATTENDANCE

IN PERSON: Jeff Burkhardt

VIA GOOGLE MEETS: Tim Chandler, Valerie Guzman (joined late), Stacey Streetman

ABSENT: Jeff Henley

RETIREE BENEFITS SUMMARY

Director of Human Resources Will Wyatt said in 2012 the City determined that it was spending less in claims than it was paying for premiums and decided to establish the on-site health clinic to contain healthcare costs by managing chronic conditions to improve the health and wellness of employees and their families.

Summarizing the history of the City's retirement benefit program, he said employees hired before July 2006 receive fully funded health insurance coverage upon retirement at a cost of \$65 million per year. The fully funded insurance benefit was not provided for employees hired after July 1, 2006. A bridge plan was then implemented in 2009 through the Tennessee Consolidated Retirement System for public safety employees, but with a mandatory retirement age of 60 for police and firefighters and 62 for public safety administrative positions. He said employees hired between July 1, 2006 and 2009 had the understanding that they could work until age 65 when Medicare coverage begins. He said it would be far less expensive to establish a defined benefit for all employees than to grandfather +/- 40 public safety employees. Mr. Wyatt proposed a defined contribution of \$800.00 per month for all employees with a ten-year vesting period and twenty years of service for the full benefit to fund their healthcare costs during retirement, creating an actuarial accrued liability of \$1.6 million. CFO Laurie Matta said she preferred funding \$408,000 per year.

David Shaub, Findley Company, said GASB rules changed to require that medical benefits be accounted for along with pensions. He said the liability for the existing plan was \$65 million for 772 employees. He said the additional cost to be incurred would be \$1.6 million with no cost of living increase. Mr. Shaub recommended a trust be created for pre-funding so the money cannot be taken back by the City.

In response to Councilman Burkhardt's question, Mr. Wyatt said the \$800 per month for each retiree would be deposited into a health saving account for the retiree to access as medical costs are needed. He also said the City Council could, if they choose to do so, but with no obligation, occasionally consider a cost of living increase for this benefit. Mr. Shaub said the current proposal required a retiree to be at least 55 with ten years of service.

SELF INSURANCE PROGRAM

In summary, Mr. Wyatt said the City's fully insured program was very expensive so the decision was made to assume some risks that were being managed by outside companies and establish the clinic to absorb some of the expenses.

Heather Mitchell, Meritain Health, said a fully insured plan shifts the health risks completely to the insurance company, and the self-funded plan shifts part of the risk to the employer. She said advantages of being self-funded improves cash flow, lowers administrative costs, allows the City to keep any interest earned on the plan, and premium taxes are reduced. Ms. Mitchell noted the plans can be customized by selecting vendors such as pharmacy and on-site clinics. She noted options for stop-loss coverage.

Bob Shupe, Employee Security Planning, LLC, said aggregate coverage is necessary due to uncertainty. He said a specific coverage is unlimited per person with no cap, whereas aggregate coverage establishes a cap.

ADJOURNMENT

The meeting was adjourned at 4:13 p.m.

FINANCE & ADMINISTRATION COMMITTEE
BID SUMMARY
SEPTEMBER 22, 2020

The following bids/proposals have been solicited, opened and have been approved by the Purchasing Director. All are low bid/proposal except where noted.

<u>BID #</u>	<u>DEPT.</u>	<u>DESCRIPTION</u>	<u>AWARDED TO</u>	<u>AMOUNT</u>
4027	CDE	Replacement of Relay Panels At Edgote Substation	Aubrey Silvey	\$182,000.00
4082	Street	Dunbar Cave Bridge Box Culvert Replacement	Concrete Structures	\$450,000.00
4092	H&CD	Reconstruction of 1316 Laurent Lane	Aspen Park Properties	\$120,932.91
4096	Police	Sale of Firearms	King's Firearms	\$ 57,250.50
4094	G&W	Old Castle Duralite Tier 22 Meter Boxes & Lids	Fortiline Waterworks	\$ 36,708.80
4100	Police	Soft Body Armor	Gall's	\$1,260.00 each

SOLE SOURCE PURCHASES:

1. G&W- Future purchases of Neptune Water Meter parts from Southern Pipe & Supply.
2. G&W-Future purchases of Moyno polymer pump parts from D.J. Shubeck.
3. CDE-Future purchases and support of ONT Provisioning Tool from Layer 3 Networks.
4. CDE- Future purchases of Minerva Networks middleware platform from Minerva Networks.
5. CDE-Future purchases and support of Intelligent Routing platform software from Noction.
6. Garage-Future purchases of Etnyre Oil Distributor parts from Power Equipment.
7. Garage-Future purchases and service of Terex OEM parts from Terex USA.
8. Fire-Future purchases and service of EMS reporting from Emergency Reporting.

Bid 4027-CDE-Replacement of Relay Panels at Edgoten Substation

Aubrey Silvey	\$182,000.00*	
WM E. Groves Construction	Contractor safety forms were not filled out.	
Service Electric Co.	No bid bond.	
Advanced Wireless Solutions	No Response	
AZZ Switchgear Systems	No Response	
Bar Environmental	No Response	
City Electric Supply	No Response	
Colditz Trucking	No Response	
Delta Star	No Response	
Diversified Supply	No Response	
Fulghum MacIndoe & Associates	No Response	
G Power Group	No Response	
Lenland Inc.	No Response	
Llyod's Electric Service	No Response	
Nijsha Enterprise	No Response	
Power Solutions Group	No Response	
R. Roese Contracting Co.	No Response	
Reed Construction	No Response	
S&W Contracting Co.	No Response	
Schaffhauser Electric Co.	No Response	
Stansell Electric Co.	No Response	
Travis Electric Service	No Response	Local
Two Rivers Roofing	No Response	
Vision Security Technologies	No Response	
Bowman & Sons Construction	No Response	
Boyce Ballard Construction	No Response	
CD Steger Construction	No Response	
Ground Support LLC.	No Response	Local
Middle TN Urban Development	No Response	
Parchman Construction	No Response	Local
Power Tek LLC.	No Response	
R&M Electric Inc.	No Response	
Siemens Industry Inc.	No Response	
Southwest Electrical Inc.	No Response	
Thompson Electric Inc.	No Response	

Bid 4082-Street Dept. -Dunbar Cave Bridge Box Culvert Replacement

Concrete Structures	\$450,000.00*	
Adams Contracting	\$489,498.50	
Brown Builders	\$610,798.00	
Moore Construction	No Response	Local
Byard Construction	No Response	Local
Parchman Construction	No Response	Local
Morris Wall Construction	No Response	Local
Pride Concrete	No Response	Local

Hall Construction	No Response	Local
Jeff Shepherd Construction	No Response	Local
Meadows Contracting, LLC.	No Response	Local
REF Construction Co.	No Response	
Triple S Contracting Inc.	No Response	Local
Beech Construction Services	No Response	
Chickamauga Construction	No Response	
Cliff Carey General Contractors	No Response	
Crowder Construction	No Response	
Carl Construction & Excavating	No Response	
Gaines Shearon Construction	No Response	
Gregory Construction	No Response	
Insituform Technologies	No Response	
Jarrett Builders Inc.	No Response	
Jones Brothers Construction	No Response	
McCall Contracting Firm	No Response	Local
McMillan Construction	No Response	
Morgan Inc.	No Response	Local
Peed Bros. Inc.	No Response	
R. Roese Contracting Co.	No Response	
RAWSO Constructors	No Response	
Reed Construction	No Response	
Rose Construction	No Response	
Roy T. Godwin Contractors	No Response	
Smith Contractor Inc.	No Response	
Thalle Construction Co.	No Response	
Transformation Construction Grp.	No Response	
URETEK USA Inc.	No Response	

Bid 4092-H&CD-Reconstruction of 1316 Laurent Lane

Aspen Park Construction	\$120,932.91*	
Triple S Contracting	\$132,079.50	Local
Adams Construction	No Response	
Batten/Shaw Construction	No Response	
Beech Construction Services	No Response	
Blue Team Restoration	No Response	
Bluebook Network Building & Construction	No Response	
Brett Design/Build PLC	No Response	
Cliff Corey General Contractors	No Response	
Carl Construction & Excavating	No Response	
English Mountain Construction	No Response	
Gregory Construction	No Response	
MDI Construction INC	No Response	
Orion Building Corp	No Response	
Parchman Construction Co.	No Response	Local
Reed Construction	No Response	
RL Alvarez Construction	No Response	Local

Southeast Contractors	No Response	
Stubblefield Construction	No Response	
T.W. Frierson Contractor	No Response	
The Whiting-Turner Contracting	No Response	
Workman General Contractors	No Response	Local
Hall Construction	No Response	Local

Bid 4096-Police-Sale of Firearms

King's Firearms	\$57,250.50*	
TN Gun Country	\$43,000.00	Local
Gulf States	\$42,895.00	
Kiesler Police Supply	No Bid	
Clarksville Gun & Archery	No Response	Local
GT Distributors	No Response	
Allen's Gun Shop	No Response	Local

*King's Firearms is purchasing from the City.

Bid 4094- G&W-Old Castle Duralite Tier 22 Meter Boxes & Lids

Fortiline Waterworks	\$36,708.80*	
Southern Pipe Supply	\$36,904.32	
Core & Main	\$43,968.00	
Consolidated Pipe & Supply	No Response	
C.I. Thornburg Co	No Response	
Ferguson Waterworks	No Response	
Kenny Pipe & Supply	No Response	Local
Hayes Pipe Supply Inc.	No Response	
12K Utility & Meter LLC	No Response	
Aclara SGS	No Response	
Kamstrup Water Metering LLC	No Response	
M&M Mfg	No Response	
McLemore Water Meter Source	No Response	
National Water Service LLC	No Response	
Nova-Tech International Inc.	No Response	
Sensus USA Inc.	No Response	
Southern Cross	No Response	
The Macomb Group	No Response	
Walter A Wood Supply Co	No Response	

Bid 4100-Police-Soft Body Armor

Gall's	\$1,260.00 each*
CMS Uniforms	\$1,052.99 each**
Mid-South Solution	\$1,285.50 each
MES Supply	\$1,287.20 each
Craig's Firearms	\$1,358.15 each

Kiesler Police Supply	No Bid
Summit Uniforms	No Response
A1 Tactical & Safety	No Response
Blackfox Tactical	No Response
Falcon Company Tactical LLC.	No Response
Greene Military	No Response
Accurate Law Enforcement	No Response
Bulletproof IT LLC	No Response
GT Distributors Inc.	No Response
Lawmen's Shooter Supply	No Response
Staff Industries	No Response
Straek Inc.	No Response

**Did not meet specs.

*Department Recommendation

REQUEST FOR PROFESSIONAL SERVICE

1. SELECTION OF FIRM

PROJECT NAME AND SCOPE OF WORK:	Utility Relocation at Tylertown Road and Oakland Road: Consultant shall provide engineering services for the relocation of utilities at Tylertown Road and Oakland Road. Consultant services comprise preparation of utility relocation plans and construction documents associated with the roadway widening.
NAME OF FIRM:	HDR Engineering, Inc.
QUALIFICATIONS, COMPETENCE AND INTEGRITY OF FIRM:	HDR is readily available to assist the City and has qualified staff including licensed professional engineers with experience relating not only to municipal infrastructure but also all aspects of planning, traffic engineering, roadway design, bridge design, and associated support services.
YEARS OF EXPERIENCE:	102 Years (Founded in 1917)
SIMILAR PROJECTS PERFORMED FOR THE CITY (as Florence & Hutcheson later known as ICA Engineering, which was acquired by HDR):	1. TDOT Utility Relocation at Trenton Road and Tylertown Road 2. TDOT Utility Relocation at SR149/SR13 3. TDOT Utility Relocation at State Route 13 from Cracker Barrel Drive to International Boulevard 4. TDOT Utility Relocation at SR 76 Intersection at Denny Road/ Rotary Park Drive
SIMILAR PROJECTS PERFORMED ELSEWHERE:	1. Lone Oak Water Main Replacement, Paducah, Kentucky -- Included more than 41,000 linear feet of water main, service lines, meters and all related equipment. 2. West Central Water Main Replacement, Paducah, Kentucky -- Included more than 25,000 linear feet of water main replacement. 3. KY 70 Water and Sewer Relocation, Madisonville, Kentucky -- Relocation of 18,000 linear feet of 6" - 10" water main. 5,200 linear feet of 4" force main and 2 submersible sewer pump stations.
OTHER QUALIFICATIONS:	HDR has qualified staff including licensed professional engineers with experience relating not only to municipal infrastructure but also all aspects of planning, traffic engineering, roadway design, bridge design, and associated support services.
NAMES OF THOSE INVOLVED IN THE SELECTION (MUST BE 2 OR MORE AND MUST HAVE NO CONFLICT OF INTEREST AS PER PURCHASING POLICY):	Garth Branch, PE Tom Heath, PE
DEPARTMENT WHERE FUNDS ARE BUDGETED:	Clarksville Gas & Water Department

SIGNATURE OF DEPARTMENT HEAD OF BUDGETARY
DEPT. OR HIS/HER DESIGNEE

05-16-2019
DATE

SIGNATURES OF OTHERS INVOLVED IN SELECTION

5/17/2019
DATE

SIGNATURE OF PURCHASING DIRECTOR

5-17-19
DATE

REQUEST FOR PROFESSIONAL SERVICE

Utility Relocation at Tylertown Road and Oakland Road

HDR Engineering, Inc.

Page 2

2. **COST: ONCE ALL SIGNATURES ABOVE HAVE BEEN SECURED, YOU MAY NOW REQUEST PRICING FROM THE SELECTED FIRM. COST SHALL BE REPORTED TO THE PURCHASING DIRECTOR ONCE OBTAINED.**

ESTIMATED COST (TO BE PROVIDED ONCE DETERMINED):	\$ 528,629.00
--	---------------

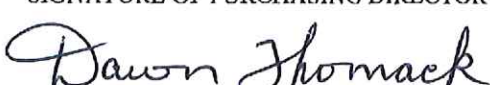
Acknowledgement of cost estimate received:


SIGNATURE OF DEPARTMENT HEAD/DESIGNEE

09-11-2020
DATE


SIGNATURE OF PURCHASING DIRECTOR

9-15-20
DATE


SIGNATURE OF CHIEF FINANCIAL OFFICER

9-11-2020
DATE

REQUEST FOR PROFESSIONAL SERVICE

1. SELECTION OF FIRM

PROJECT NAME AND SCOPE OF WORK:	Northwest Manifold Improvements – Project comprises survey, design, easement descriptions and construction plans for approximately 10,000 LF of sanitary sewer forcemain improvements to the Northwest Manifold. Contract term: Project is estimated to take less than six months
NAME OF FIRM:	Suiter Surveying & Land Planning, Inc.
QUALIFICATIONS, COMPETENCE AND INTEGRITY OF FIRM:	Suiter is a local, licensed surveying and civil engineering firm. Its services encompass small subdivision lot surveys to large industrial and municipal projects. Over the past 15 years, the company has completed numerous surveying projects for local municipalities and private developers, and assisted in the surveying, design, and construction of several plants and factories. Suiter Surveying has qualified staff and is readily available to assist the City.
YEARS OF EXPERIENCE:	Since 2001
SIMILAR PROJECTS PERFORMED FOR THE CITY:	<ul style="list-style-type: none"> • Misc. Water and Sewer System Improvements • Locust Street, South Woodson Road and Highway 12 Water Main Improvements • Miscellaneous Engineering & Surveying Services • Hemlock Waterline Extension project – survey of six miles of new route and easements for the extension of a new 24-inch waterline, a new tank site as well as a booster station site for the new Hemlock Semiconductor Plant (CGW) • Trenton and Tylertown Road Realignment project - boundary and topographic survey of the intersection of Trenton and Tylertown Road (Street Department) • Trenton Road Sewer Improvements • Rotary Park Gravity Sewer Extension Surveying Services
SIMILAR PROJECTS PERFORMED ELSEWHERE:	<ul style="list-style-type: none"> • Tennessee Sanitary Sewer Rehab project - survey of approximately four miles of route for a new gravity sewer system to replace the existing pump system (City of Whitehouse, TN) • Westwood/Boxwood Drainage Project to provide boundary and easement surveys of the proposed drainage improvements north of 7th Street – (Subconsultant to Bell Engineering - City of Hopkinsville, KY) • Utility design for various developer projects, to include: <ul style="list-style-type: none"> o Bellshire o Allen Chase o Heritage Point o Autumnwood Farms o Bridge Church o F&M Bank
OTHER QUALIFICATIONS:	Suiter Surveying has satisfactorily performed and successfully delivered on several projects as a subconsultant for the City.
NAMES OF THOSE INVOLVED IN THE SELECTION (MUST BE 2 OR MORE AND MUST HAVE NO CONFLICT OF INTEREST AS PER PURCHASING POLICY):	Garth Branch, PE Patrick Chesney
DEPARTMENT WHERE FUNDS ARE BUDGETED:	Clarksville Gas & Water Department

REQUEST FOR PROFESSIONAL SERVICE

Northwest Manifold Improvements

Suiter Surveying & Land Planning, Inc.

Page 2


SIGNATURE OF DEPARTMENT HEAD OF BUDGETARY
DEPT. OR HIS/HER DESIGNEE

08-28-2020
DATE

SIGNATURES OF OTHERS INVOLVED IN SELECTION

5-28-2020
DATE

Camie Thomas
SIGNATURE OF PURCHASING DIRECTOR

9-1-20
DATE

2. COST: ONCE ALL SIGNATURES ABOVE HAVE BEEN SECURED, YOU MAY NOW REQUEST PRICING FROM THE SELECTED FIRM. COST SHALL BE REPORTED TO THE PURCHASING DIRECTOR ONCE OBTAINED.

ESTIMATED COST (TO BE PROVIDED ONCE
DETERMINED):

\$ 58,250

Acknowledgement of cost estimate received:


SIGNATURE OF DEPARTMENT HEAD/DESIGNEE

09-01-2020
DATE

Camie Thomas
SIGNATURE OF PURCHASING DIRECTOR

9-3-20
DATE


SIGNATURE OF CHIEF FINANCIAL OFFICER

9/2/2020
DATE

Clarksville, TN
Date range: 01 Aug 2020 - 31 Aug 2020

<u>ID ↑</u>	<u>Description</u>	<u>VIN/Serial</u>	<u>Buyer</u>	<u>Type</u>	<u>Sold Amount</u>	<u>Auction Ended</u>	<u>Credit Date</u>
2712	Samsung speaker system		Patrick Cluchey	USD	\$42.00	18 Aug 2020 09:15 AM ET	
2722	Simpson Water Shotgun pressure washer		Adam Huffstutter	USD	\$90.00	21 Aug 2020 10:00 PM ET	
2782	Dynex 32-inch LCD TV		george ambriz	USD	\$47.00	11 Aug 2020 10:30 AM ET	
2790	50 inch plasma TV	MD91050287	James Johnson	USD	\$67.00	05 Aug 2020 10:00 AM ET	
2791	Samsung wireless audio-sound tower	OBJ312IG804433	James Johnson	USD	\$210.00	05 Aug 2020 10:15 AM ET	
2792	Samsung 55-inch TV	#UN55F7100AF,	James Johnson	USD	\$180.00	05 Aug 2020 10:30 AM ET	
2793	Samsung 46-inch TV	ALXK3CSQ707698D	James Johnson	USD	\$77.00	05 Aug 2020 10:45 AM ET	

<u>ID ↑</u>	<u>Description</u>	<u>VIN/Serial</u>	<u>Buyer</u>	<u>Type</u>	<u>Sold Amount</u>	<u>Auction Ended</u>	<u>Credit Date</u>
2794	Sanyo 55-inch TV	M1420127130041	Shawn Humphrey	USD	\$62.00	05 Aug 2020 11:00 AM ET	
2796	10 TON JACK	26TL004	Octavian Petrescu	USD	\$175.00	04 Aug 2020 10:15 AM ET	
2797	OTC 10-ton hydraulic air jack	26TL0166	Octavian Petrescu	USD	\$100.00	04 Aug 2020 10:30 AM ET	
2798	WALKER TRANSMISSION JACK	26TL0026	Octavian Petrescu	USD	\$210.00	04 Aug 2020 10:45 AM ET	
2799	LINCOLN 7-TON END LIFT	26TL0181	jimmy fleming	USD	\$110.00	04 Aug 2020 11:00 AM ET	
2800	OTC TRANSMISSION JACK	26TL0161	Kevin Staehler	USD	\$130.00	04 Aug 2020 11:15 AM ET	
2804	PRESSURE GAUGE	26TL0175	Johnny Morgan	USD	\$178.00	04 Aug 2020 12:00 PM ET	

<u>ID ↑</u>	<u>Description</u>	<u>VIN/Serial</u>	<u>Buyer</u>	<u>Type</u>	<u>Sold Amount</u>	<u>Auction Ended</u>	<u>Credit Date</u>
2805	CAT DIESEL FUEL TOOL KIT		Kevin Staehler	USD	\$220.00	04 Aug 2020 09:15 AM ET	
2806	INJECTOR TESTER	26TL0058	Kevin Staehler	USD	\$285.00	04 Aug 2020 09:30 PM ET	
2807	1992 Ford Econoline E350	1FDKE30M6NHB69782	Robby Case	USD	\$1,175.00	11 Aug 2020 10:00 AM ET	
2810	Computers, ETC.		Stephen Anyanwu	USD	\$1,584.00	12 Aug 2020 10:00 AM ET	
2811	Computers, ETC.		mike anderson	USD	\$38.00	12 Aug 2020 10:15 AM ET	
					\$4,980.00		

Department of Finance & Revenue

August 2020 Financial Review

Fiscal Year 2021



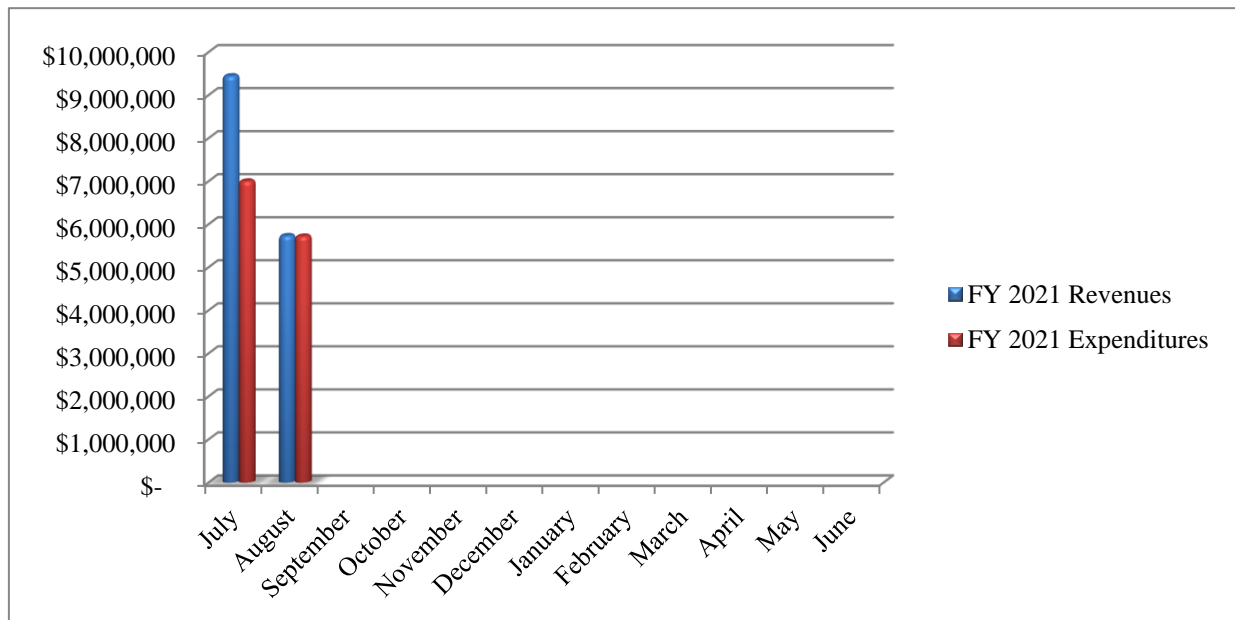
Clarksville, Tennessee
August 31, 2020

General Fund Revenues vs. Expenditures

Fiscal Year 2021

As of August 31, 2020

	FY 2021 Revenues	FY 2021 Expenditures	Monthly Variance
July	\$ 9,444,294	\$ 7,000,858	\$ 2,443,436
August	5,730,068	5,718,725	11,343
September			-
October			-
November			-
December			-
January			-
February			-
March			-
April			-
May			-
June			-
YTD Total	\$ 15,174,362	\$ 12,719,583	\$ 2,454,779

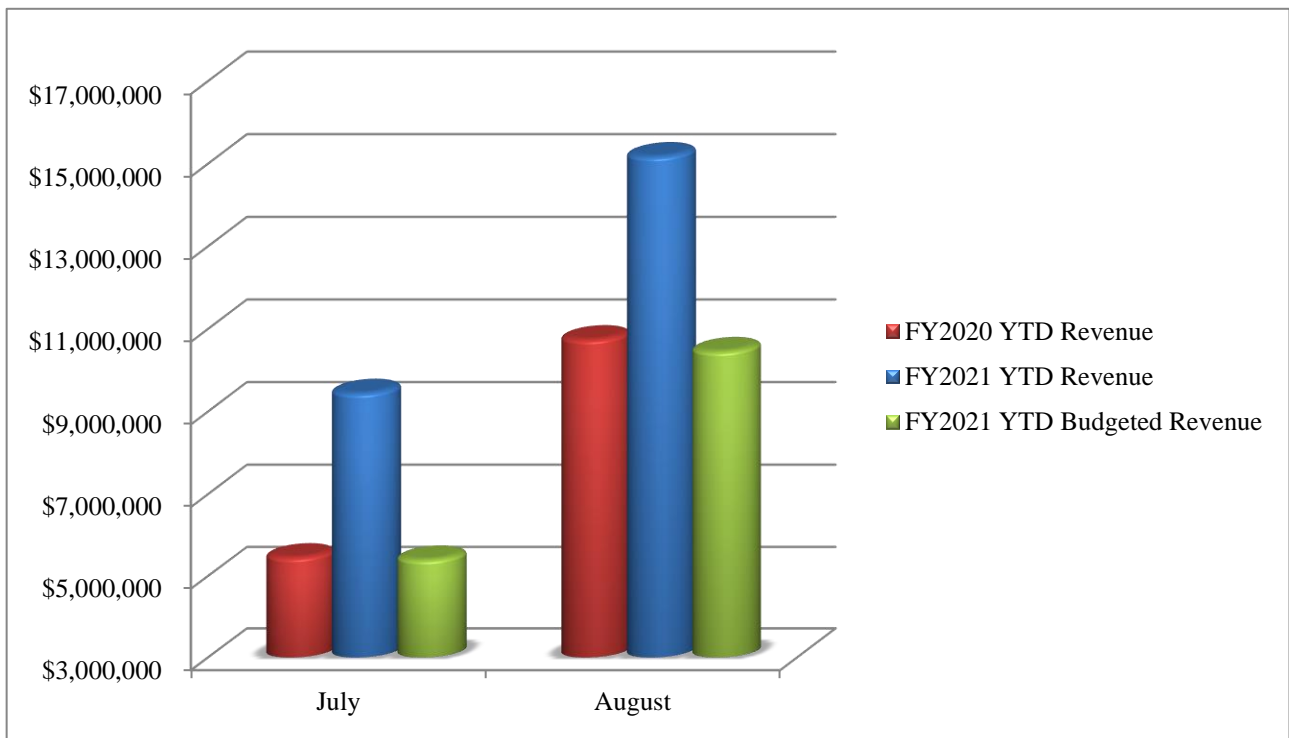


General Fund Revenue Comparison

Fiscal Year 2021

As of August 31, 2020

	FY 2020 Revenue	FY 2019 Revenue	Variance
July	\$ 9,444,294	\$ 5,454,774	\$ 3,989,520
August	5,730,068	5,286,834	443,234
September	-	-	-
October	-	-	-
November	-	-	-
December	-	-	-
January	-	-	-
February	-	-	-
March	-	-	-
April	-	-	-
May	-	-	-
June	-	-	-
YTD Total	\$ 15,174,362	\$ 10,741,608	\$ 4,432,754



GENERAL FUND REVENUES

Fiscal Year 2021

As of August 31, 2020

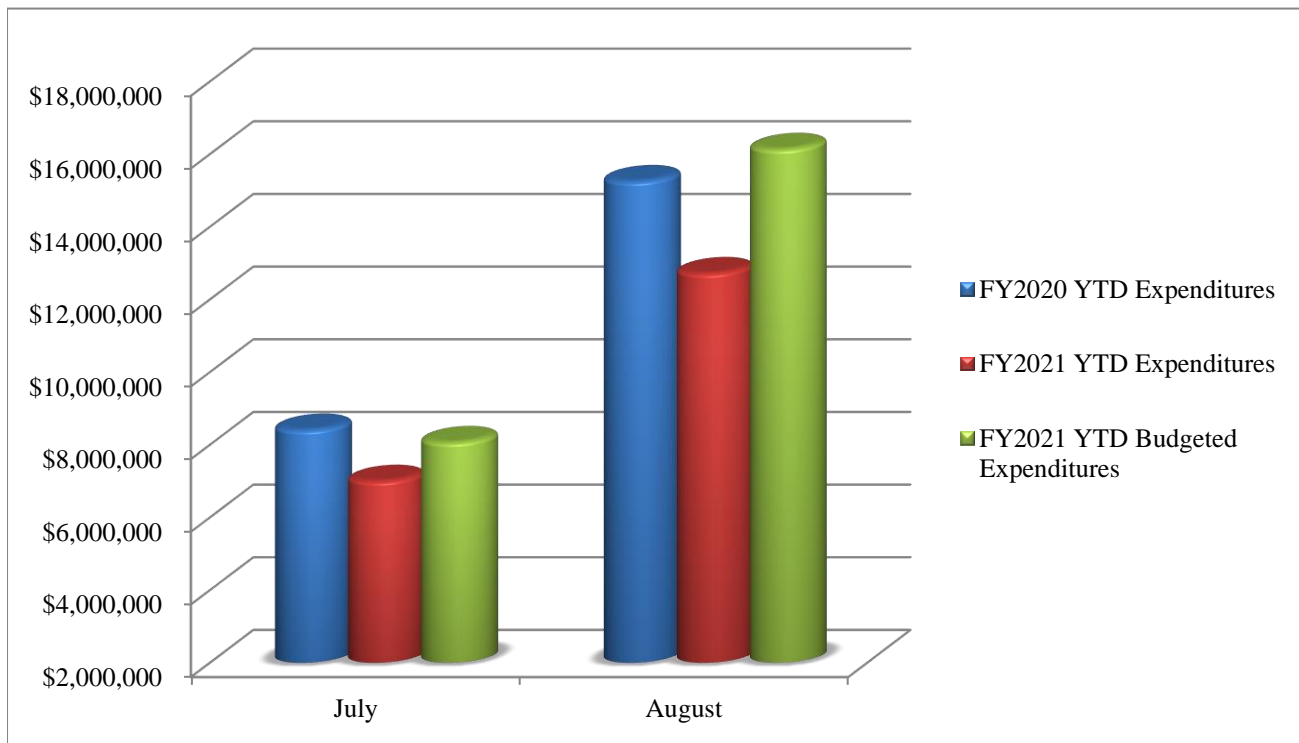
	Total Budget	YTD	Month
TAXES			
Prior Year Property Taxes	894,712	502,209	168,775
2020 Property Taxes	31,911,324	-	-
PILOTS	687,473	-	-
Local Option Sales Tax	17,791,510	3,505,059	1,750,770
Beer & Liquor Tax	3,696,163	887,406	435,195
Business License	2,623,286	859,265	114,665
Franchise Tax (cable)	1,500,932	-	-
Hote/Motel	424,243	55,792	31,681
Other Taxes	367,426	87,774	34,992
TOTAL TAXES	59,897,069	5,897,504	2,536,078
LICENSES AND PERMITS			
Building Permits	1,990,000	542,550	269,214
Other Permits	111,794	19,055	6,520
TOTAL PERMITS	2,101,794	561,605	275,734
INTERGOVERNMENTAL			
Grant reimbursements	307,854	-	-
State Shared Revenues			
TVA Replacement Tax	1,595,148	-	-
State Sales Tax	11,166,036	2,149,174	1,116,344
State Street Aid	4,651,185	827,532	438,011
Other Taxes	2,031,963	442,177	227,628
TOTAL INTERGOVERNMENT	19,752,186	3,418,884	1,781,983
OTHER REVENUES			
Charges for Services	690,128	106,276	35,313
Recreation	696,210	38,318	17,522
Golf Courses	697,330	195,063	96,435
Fines and Forfeitures	571,242	87,087	42,047
Investment & Interest Earnings	100,995	6,831	3,038
Other Misc. Revenues	917,235	46,617	8,472
Extraordinary Sources (COVID Funds)	3,490,203	3,490,202	0
Transfer from CDE	5,197,147	1,051,752	659,321
Transfer From CGW	3,628,651	302,388	302,388
Other Transfers	450,141	-28,175	-28,270
TOTAL OTHER REVENUES	16,439,282	5,296,361	1,136,265
TOTAL REVENUES GENERAL FUNI	98,190,331	15,174,354	5,730,060

General Fund Expenditure Comparison

Fiscal Year 2021

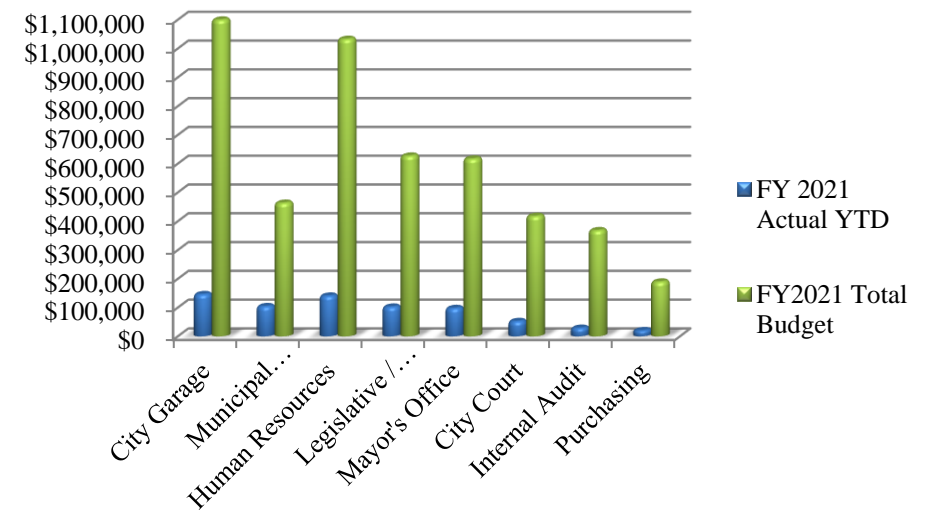
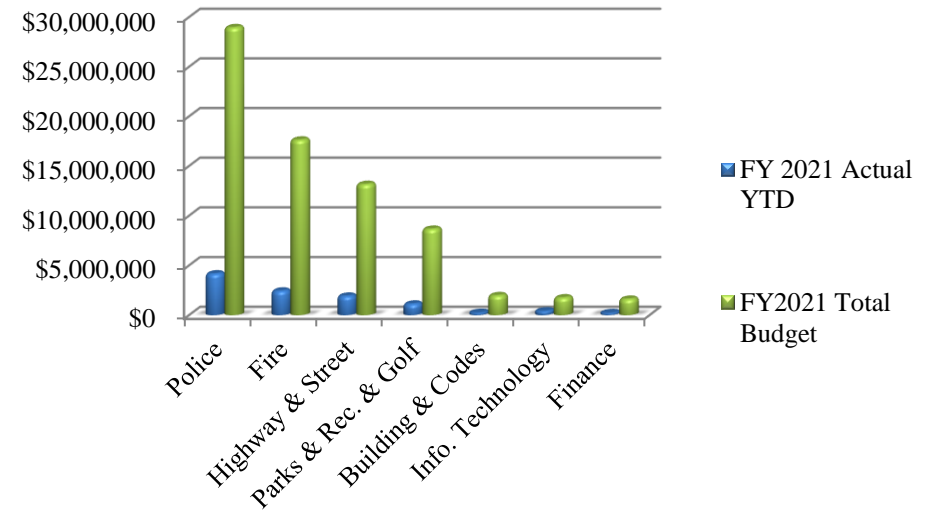
As of August 31, 2020

	FY 2021	FY 2020	Variance
	Expenditures	Expenditures	
July	\$ 7,000,858	\$ 8,407,620	\$ (1,406,762)
August	5,718,725	6,844,729	(1,126,004)
September	-		-
October	-		-
November	-		-
December	-		-
January	-		-
February	-		-
March	-		-
April	-		-
May	-		-
June	-		-
YTD Total	\$ 12,719,583	\$ 15,252,349	\$ (2,532,766)



General Fund Year-to-Date Departmental Budget vs. Actual Expenditures
Fiscal Year 2021
As of August 31, 2020

Departmental:	Expenditures FY 2019 YTD	Estimated YTD Budget	Variance (Over)Under
Police	\$ 4,170,967	\$ 4,826,542	\$ 655,575
Fire	2,446,468	2,939,393	492,925
Highway & Street	1,933,525	2,194,685	261,159
Parks & Rec. & Golf	1,140,752	1,444,214	303,462
Building & Codes	264,642	330,103	65,461
Info. Technology	431,303	293,908	(137,395)
Finance	239,805	270,860	31,056
City Garage	146,217	197,381	51,164
Municipal Properties	104,466	77,268	(27,198)
Human Resources	140,962	172,182	31,220
Legislative / Admin.	102,623	104,570	1,947
Mayor's Office	97,989	102,826	4,837
City Court	52,565	69,661	17,096
Legal	52,264	71,745	19,481
Internal Audit	29,075	61,365	32,290
Purchasing	20,682	31,614	10,932
Departmental Total	11,374,304	13,188,315	1,814,011
Nondepartmental:			
Debt	764,515	1,435,430	670,915
Extraordinary - COVID	-	581,701	581,701
Transit	10,448	194,927	184,480
Retirees	48,277	248,755	200,478
Other	522,039	488,941	(33,098)
YTD Total	\$ 12,719,583	\$ 16,138,069	\$ 3,418,486



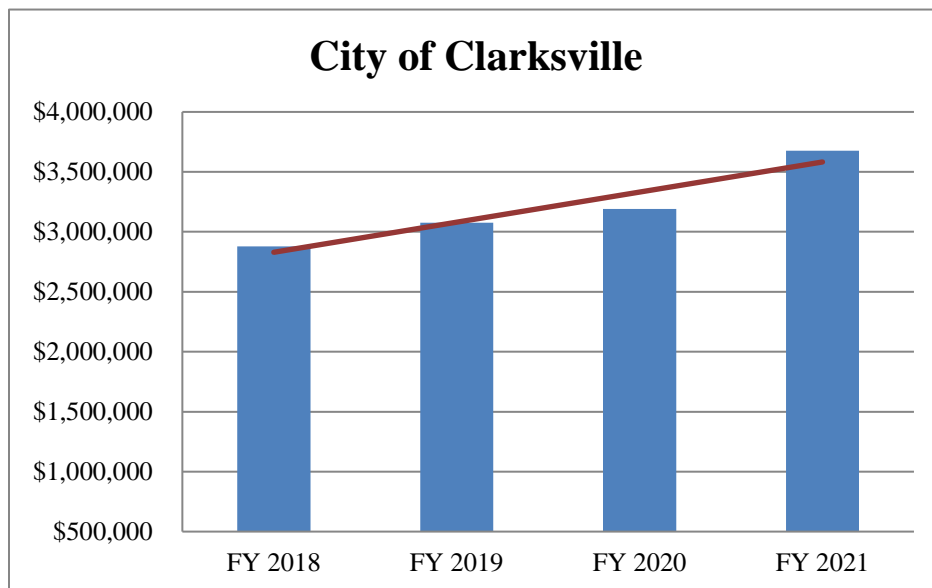
Schedule of Sales Tax Collections

Fiscal Year 2021

As of August 31, 2020

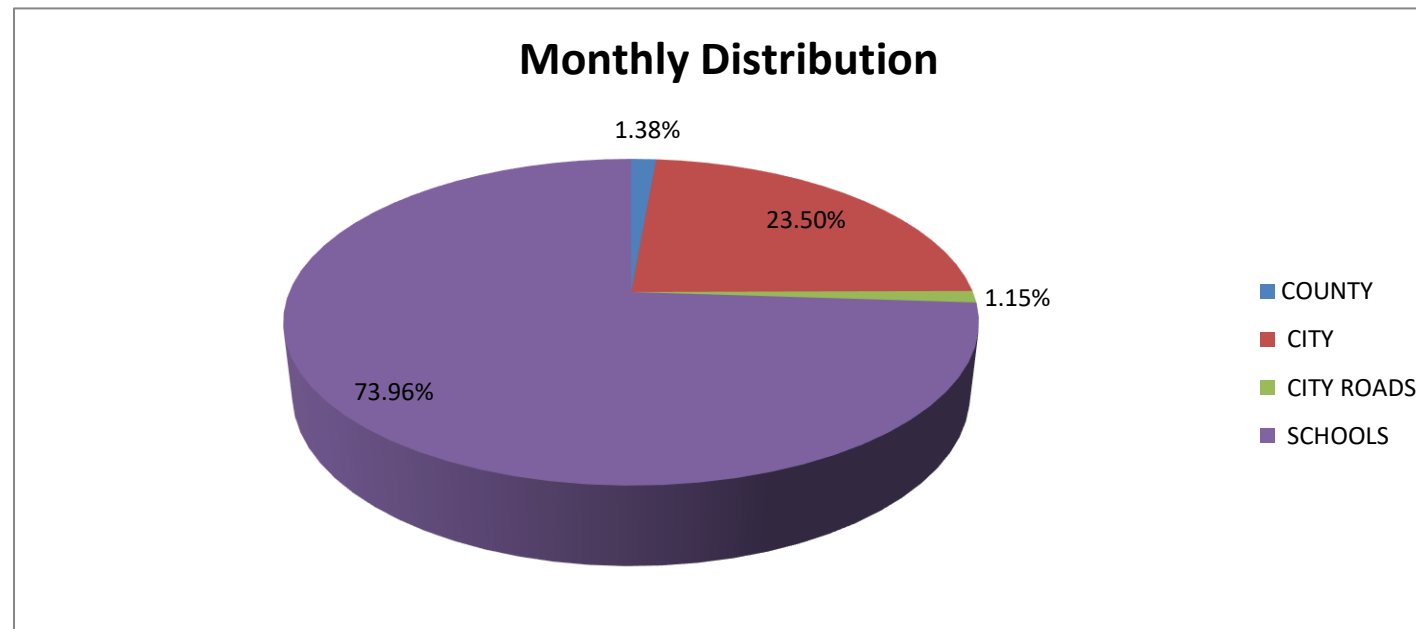
City of Clarksville Local Sales & Use Tax

	Net Collections FY 2018	Net Collections FY 2019	Net Collections FY 2020	Net Collections FY 2021
July	\$ 1,425,145	\$ 1,524,372	\$ 1,607,009	\$ 1,840,352
August	1,453,282	1,552,311	1,584,610	1,836,659
September				
October				
November				
December				
January				
February				
March				
April				
May				
June				
YTD Total	\$ 2,878,427	\$ 3,076,683	\$ 3,191,619	\$ 3,677,011



Local Sales Tax Collections
Fiscal Year 2021
As of August 31, 2020

TOTAL		NET COLLECTIONS PAID TO				GROSS COLLECTIONS		
	NET COLLECTIONS	COUNTY	CITY	CITY ROADS	SCHOOLS	UNINCORPORATED AREA	CITY LIMITS	PAID TO STATE
July	\$ 7,463,614	\$ 103,279	\$ 1,754,290	\$ 86,062	\$ 5,519,983	\$ 585,231	\$ 6,963,304	\$ 84,921
August	7,511,005	106,783	1,750,770	85,889	5,567,563	647,132	6,949,333	85,460
September	-							
October	-							
November	-							
December	-							
January	-							
February	-							
March	-							
April	-							
May	-							
June	-							
YTD TOTAL	\$ 14,974,618	\$ 210,062	\$ 3,505,059	\$ 171,951	\$ 11,087,546	\$ 1,232,363	\$ 13,912,637	\$ 170,381



Capital Project Status Report
Fiscal Year 2021
As of August 31, 2020

ACTIVE PROJECTS FY2020-2021		TOTAL FUNDING	FY EXPENSES 7/1/20-7/31/20	TOTAL ACTIVE PROJECT EXPENSES **	PROJECT BALANCE
STREET DEPARTMENT:					
93101	Rossvie/Dunbar Cave/Cardinal Improveme	13,280,000	5,140	2,770,775	10,509,225
14301	Edmondson Ferry/1A Bypass Interesection I	1,150,004	0	1,150,002	2
15306	Northeast Connector	16,808,700	9,230	1,275,007	15,533,693
17301	International & Dunlop Intersection Improve	2,807,831	0	445,506	2,362,325
17304	Adaptaive Signal Control Project (Wilma)	1,200,000	0	0	1,200,000
17305	Tylertown & Oakland Intersection Improven	10,000,000	294,555	1,206,654	8,793,346
17307	Tylertown & Trenton Drainage Overflow Pr	1,040,185	26,785	100,532	939,653
18301	Drainage Mitigation FY2018	400,000	0	106,642	293,358
18302	New Sidewalks FY2018	934,954	492,713	642,037	292,917
19301	Lilac Lane	100,000	0	2,600	97,400
19302	Whitfield Road Improvements	3,350,000	222,604	1,531,734	1,818,266
19303	Spot Intersection Improvements	1,500,000	0	94,136	1,405,864
20301	Dunbar Cave Road Bridge	600,000	57,375	57,875	542,125
20302	4th Street and College Signal	400,000	63,033	101,025	298,975
20303	New Sidewalks FY20-24	900,000	0	843,791	56,209
20304	Drainage Mitigation FY20-24	450,000	0	0	450,000
20305	Cemetary Retaining Wall	510,000	368,704	370,204	139,796
		\$ 55,431,674	\$ 1,540,139	\$ 10,698,520	\$ 44,733,154
PARKS & RECREATION:					
16503	Athletic Complex	5,297,478	0	4,750,745	546,733
16504	Red River East Trail Project	2,403,712	30,372	2,184,758	218,954
17501	Valleybrook Park & Upland Trail Connectio	160,000	0	0	160,000
17502	Public Spaces	150,000	0	150,000	0
17503	Edith Pettus Park Renovations	201,800	0	23,615	178,185
17504	Crow Community Center Renovation	370,000	8,526	128,392	241,608
17505	Liberty Park/Marina Remediation	905,218	153,397	256,179	649,039
17506	Swan Lake Renovations	1,046,605	0	1,039,218	7,387
19502	Pollard Road Additional Parking	319,199	0	227,701	91,498
19503	Billy Dunlop Pavillion & Restroom	382,485	0	380,591	1,894
19504	Heritage Park Improvements	1,000,000	21,138	529,760	470,240
19505	Regional Community Center	500,000	0	0	500,000
20501	Red River Pedestrian Bridge	3,068,233	0	11,681	3,056,552
20502	Mason Rudolph Cart Path Paving	125,000	0	0	125,000
20503	Swan Lake Cart Path Paving	190,800	0	187,700	3,100
20504	Burt Cobb Recreation Center Roof	230,000	32,443	223,932	6,068
		\$ 16,350,530	\$ 245,877	\$ 10,094,271	\$ 6,256,259
FIRE DEPARTMENT:					
16221	Fire Maintenance Facility	901,377	69,904	118,156	783,221
20221	Renovation of Station 10	125,000	0	0	125,000
20222	Custom Engine (replaces 1999 model)	590,000	588,374	588,374	1,626
		\$ 1,616,377	\$ 658,278	\$ 706,530	\$ 909,847
POLICE DEPARTMENT:					
19211	District 3 Precinct Building	3,500,000	451,352	643,604	2,856,396
		\$ 3,500,000	\$ 451,352	\$ 643,604	\$ 2,856,396
GENERAL GOVERNMENT:					
41016	Corporate Business Park Expansion	\$ 14,368,821	\$ -	\$ 14,092,700	\$ 276,121
13101	Clarksville Performing Arts & Conf Center	1,613,963	0	179,907	1,434,056
15102	TDOT 2013 Multimodal Access	206,017	0	169,830	36,187
16103	2015 Multimodal Access Grant	241,189	0	222,043	19,146
19101	New Council Chambers	0	0	0	0
19102	Structural Repairs - Cumberland Garage	1,099,036	0	0	1,099,036
20101	Frosty Morn	1,200,000	72,872	77,372	1,122,628
		\$ 18,729,026	\$ 72,872	\$ 14,741,852	\$ 3,987,174
debt issuance costs					
Total Spent YTD: Major Projects		\$ 95,627,607	\$ 2,968,517	\$ 36,884,777	\$ 58,742,830

* Fiscal Year to date invoices paid (July 1st to current month end)

** **Total Active Expenses** includes all expenses paid during the life of a project, not just the current fiscal year.

Fund Balances
Fiscal Year 2021
As of August 31, 2020

Fund	Estimated Beginning Fund Balance 7/01/20	Revenues YTD	Expenditures YTD	Estimated Ending Fund Balance 831/20
General Fund:	\$ 26,438,320	\$ 15,174,362	\$ 12,719,583	\$ 28,893,099
Capital Projects Fund:	(224,752)	786,024	2,968,517	(2,407,245)
Debt Service Fund:	493,872	712,047	712,047	493,872
Internal Service Funds:	6,994,431	975,024	2,141,772	5,827,682
Non-Major Governmental Funds:				
Drug Fund	758,568	9,348	11,157	756,759
Road Improvement Fund	1,267,701	171,951	0	1,439,652
Police Special Fund	144,885	13,187	17,606	140,466
Parks Special Fund	260,467	39,186	33,496	266,157
Other Special Revenue Fund*	636,263	30,198	121,291	545,171
Community Development	393,914	0	68,318	325,596
Capital Projects Revenue District Fund	467,555	0	0	467,555

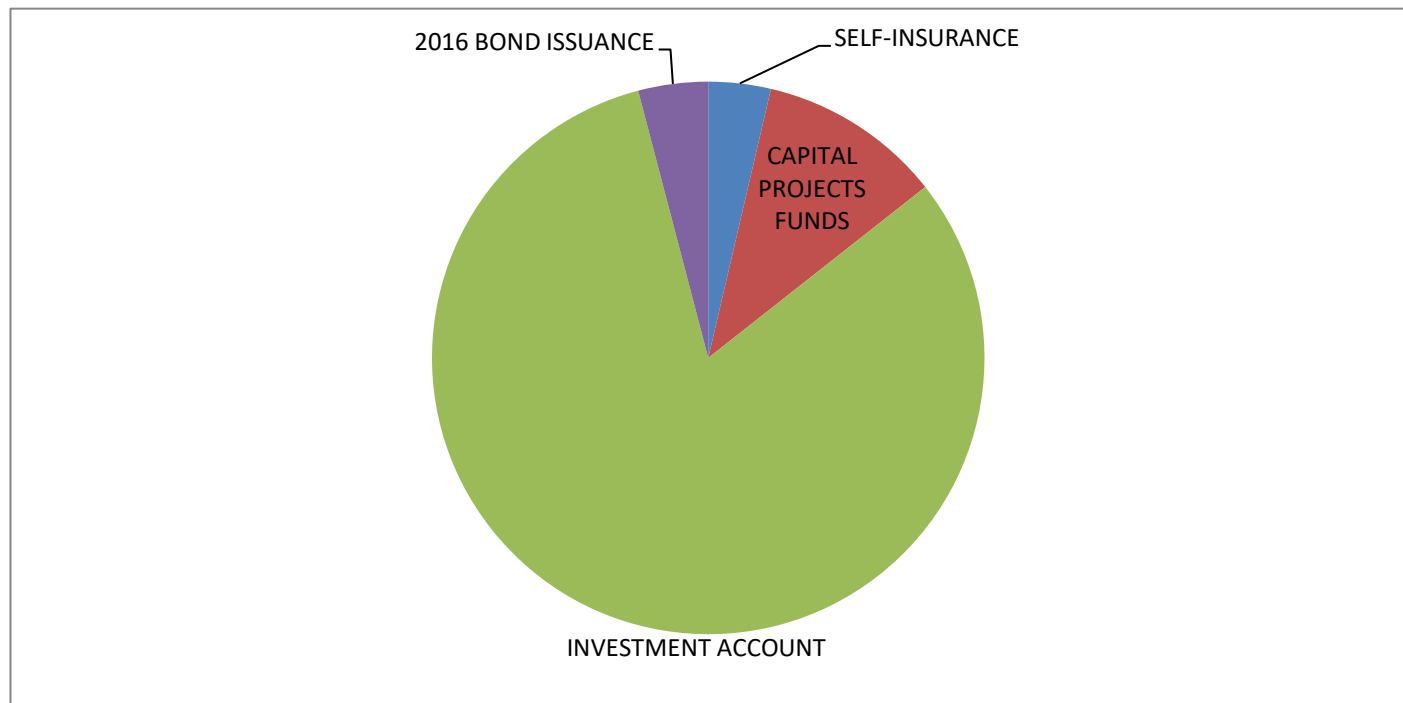
* Includes: Fire Spec. Rev., Traffic Camera Police & Parks, SRF

Notice of Grant Applications
Fiscal Year 2021
As of August 31, 2020

Date Submitted	Project Title	Funding Agency	Funds Requested	Match Required	Status	Notes
03/19/20	2019 Assistance to Firefighters Grant	US Dept of Homeland Security	\$146,489	\$14,649	Submitted	Federal funding to purchase mobile air units, thermal imaging cameras and training for CFD.
03/25/20	2021 Alcohol & Impaired Driving Enforcement	TN Highway Safety Office (THSO)	133505.4 125000	\$0	Awarded	Funding for alcohol and impaired driver countermeasures. Pays for overtime for officers to conduct DUI checkpoints and saturation patrols for a one year period. Including purchase of equipment for DUI checkpoints.
03/25/20	2021 Child Passenger Safety and Occupant Protection	TN Highway Safety Office (THSO)	\$10,564	\$0	Not funded	Funding for child safety seats and booster seats to provide to low income families and staff time for events/enforcement of proper use of child passenger restraints.
03/27/20	2021 Bicycle/Pedestrian Safety	TN Highway Safety Office (THSO)	\$13,544	\$0	Not funded	Funding for training of officers for bicycle/pedestrian crash investigations, staff time for enforcement and public awareness activities.
03/30/20	2021 Distracted Driving	TN Highway Safety Office (THSO)	\$28,850	\$0	Not funded	Funding to purchase driving simulators for distracted driving educational purposes and public events.
05/15/20	2020 Assistance to Firefighters - COVID19 Supplement	US Dept of Homeland Security	\$56,563	\$5,656	Submitted	Federal funding to reimburse for PPE expenses incurred related to COVID19 as well as expected PPE expenses through May 2021. Funding only covers face masks, gloves and gowns used by firefighters on calls.
05/20/20	2019 Staffing for Adequate Fire and Emergency Response (SAFER)	US Dept of Homeland Security	\$2,713,365	\$0	Submitted	Requested funding to hire 15 new firefighters. Funding would cover 100% to entry level salaries and benefits for 3 years. Share has been waived due to COVID19.
05/27/20	2019 Fire Prevention and Safety	US Dept of Homeland Security	\$60,683	\$3,034	Submitted	Federal funding to purchase a new fire safety trailer and training for two CFR staff to become certified Fire and Safety Educators
05/29/20	2020 Coronavirus Emergency Supplemental Funding (CESF)	US Dept of Justice	\$191,575	\$0	Awarded	Allocation to cover expenses related to COVID, both past and future anticipated expenses through January 2022
06/01/20	TN Agriculture Enhancement Program	TN Dept of Agriculture	2930 2920	2930 2920	Awarded	Requested funding to plant 26 trees along the riverbank at Trice Landing
08/17/20	2020 Edward Byrne Memorial Justice Grant JAG	US DOJ	\$58,694	\$0	Submitted	Annual share with Sheriff's Office. CPD will purchase face shields and gas masks for officer safety - county will purchase communication equipment, software and wireless communications services

Investment Report
Fiscal Year 2021
As of August 31, 2020

ISSUER NAME	PAR VALUE	CUSIP	COUPON RATE
LOCAL GOVERNMENT INVESTMENT POOL			
SELF-INSURANCE	\$ 592,312		0.270
CAPITAL PROJECTS FUNDS	1,745,288		0.270
INVESTMENT ACCOUNT	13,249,222		0.270
2016 BOND ISSUANCE	663,539		0.270
			0.270
LGIP TOTAL / AVERAGE	\$ 16,250,362		0.270



CDE Lightband
Rolling 4 month Balance Sheet - Broadband Division
August 31, 2020

	<u>7/31/19</u>	<u>% Change</u>	<u>8/31/20</u>	<u>7/31/20</u>	<u>6/30/2020 (R)</u>	<u>5/31/20</u>
Assets						
Current Assets:						
Cash -Operating Account	\$ 4,393,463.46	-1.94%	\$ 4,308,441.16	\$ 3,953,426.91	\$ 3,744,241.79	\$ 6,084,029.66
Accounts Receivable:						
Subscribers, less allowance	1,482,757.98	5.97%	1,571,332.97	1,521,344.14	1,551,354.00	1,678,134.72
Other	29,809.62	201.15%	89,772.43	101,825.09	127,947.46	48,968.96
Temporary advances - Electric	1,970,951.75	2.30%	2,016,204.21	2,136,442.75	2,123,796.85	1,905,734.31
Inventory	<u>447,884.94</u>	<u>32.17%</u>	<u>591,958.98</u>	<u>581,794.83</u>	<u>572,019.29</u>	<u>579,424.19</u>
Total Current Assets	\$ 8,324,867.75	3.04%	\$ 8,577,709.75	\$ 8,294,833.72	\$ 8,119,359.39	\$ 10,296,291.84
Noncurrent Assets:						
Construction Work In Progress	\$ 59,585.35	16.37%	\$ 69,337.32	\$ 13,874.91	\$ 8,322.70	\$ 70,216.33
Telecommunications Plant	8,252,550.56	11.39%	9,192,401.58	9,194,502.42	9,220,379.22	8,802,523.91
Accumulated Depreciation	(5,396,226.86)	6.11%	(5,726,071.72)	(5,699,432.20)	(5,640,605.30)	(5,620,718.03)
Deferred Debit - Software & Outflows of Resources	<u>383,164.71</u>	<u>-22.67%</u>	<u>296,290.81</u>	<u>203,273.51</u>	<u>240,893.07</u>	<u>277,135.01</u>
Total Noncurrent Assets	\$ 3,299,073.76	16.15%	\$ 3,831,957.99	\$ 3,712,218.64	\$ 3,828,989.69	\$ 3,529,157.22
Total Assets	<u>\$ 11,623,941.51</u>	6.76%	<u>\$ 12,409,667.74</u>	<u>\$ 12,007,052.36</u>	<u>\$ 11,948,349.08</u>	<u>\$ 13,825,449.06</u>
Retained Earnings and Liabilities:						
Retained Earnings (Deficit):						
Retained Earnings - Beginning of Year	\$ 803,836.93	520.33%	\$ 4,986,471.41	\$ 4,986,471.41	\$ 803,836.93	\$ 803,836.93
Retained Earnings - YTD	421,263.40		549,060.11	-	4,027,098.57	3,764,290.10
Retained Earnings - Current	<u>394,276.48</u>	<u>16.97%</u>	<u>461,169.43</u>	<u>549,060.11</u>	<u>155,535.91</u>	<u>262,808.47</u>
Total Retained Earnings (Deficit)	<u>\$ 1,619,376.81</u>	<u>270.31%</u>	<u>\$ 5,996,700.95</u>	<u>\$ 5,535,531.52</u>	<u>\$ 4,986,471.41</u>	<u>\$ 4,830,935.50</u>
Current Liabilities:						
Accounts Payable	\$ 2,000,670.33	-0.07%	\$ 1,999,275.70	\$ 2,086,528.43	\$ 2,606,831.09	\$ 1,980,979.05
Unearned Revenue	\$ 682,497.65	17.45%	\$ 801,576.15	\$ 801,576.15	\$ 801,576.15	\$ 682,497.65
Other Accrued Payables	<u>217,228.40</u>	<u>10.71%</u>	<u>240,495.63</u>	<u>211,516.39</u>	<u>181,290.00</u>	<u>235,067.87</u>
Total Current Liabilities	\$ 2,900,396.38	4.86%	\$ 3,041,347.48	\$ 3,099,620.97	\$ 3,589,697.24	\$ 2,898,544.57
Noncurrent Liabilities:						
Customer Deposits	\$ 2,348.81	-57.96%	\$ 987.48	\$ 987.48	\$ 987.48	\$ 1,137.48
Postretirement Benefits	351,274.38	11.07%	390,148.70	390,429.26	390,709.82	344,286.38
Deferred Inflows of Resources	104,614.00	-19.18%	84,552.00	84,552.00	84,552.00	104,614.00
Long Term Debt to the Electric Division	<u>6,645,931.13</u>	<u>-56.43%</u>	<u>2,895,931.13</u>	<u>2,895,931.13</u>	<u>2,895,931.13</u>	<u>5,645,931.13</u>
Total Noncurrent Liabilities	\$ 7,104,168.32	-52.54%	\$ 3,371,619.31	\$ 3,371,899.87	\$ 3,372,180.43	\$ 6,095,968.99
Total Liabilities	<u>\$ 10,004,564.70</u>	-35.90%	<u>\$ 6,412,966.79</u>	<u>\$ 6,471,520.84</u>	<u>\$ 6,961,877.67</u>	<u>\$ 8,994,513.56</u>
Total Liabilities & Retained Earnings	<u>\$ 11,623,941.51</u>	6.76%	<u>\$ 12,409,667.74</u>	<u>\$ 12,007,052.36</u>	<u>\$ 11,948,349.08</u>	<u>\$ 13,825,449.06</u>

CDE Lightband
Income Statement - Broadband Division
8/31/2020

	<u>8/31/19</u>	<u>% Change</u>	<u>8/31/20</u>	<u>7/31/20</u>	<u>6/30/2020 (R)</u>	<u>5/31/20</u>
Operating Revenue:						
Programming Revenue	\$ 415,237.98	-0.27%	\$ 414,105.26	\$ 428,198.30	\$ 480,322.88	\$ 437,268.13
Internet Revenue	1,223,551.44	7.56%	1,315,994.93	1,303,773.47	1,185,844.18	1,295,429.63
Telephone Revenue	149,542.74	5.04%	157,081.68	156,467.27	121,601.78	152,643.68
Miscellaneous Fee Revenue	176,701.39	-23.25%	135,621.49	148,867.91	182,241.55	86,815.12
Total Operating Revenues	<u>1,965,033.55</u>	2.94%	<u>2,022,803.36</u>	<u>2,037,306.95</u>	<u>1,970,010.39</u>	<u>1,972,156.56</u>
 Cost of Programming & Services	<u>691,512.46</u>	-1.76%	<u>679,361.66</u>	<u>692,969.85</u>	<u>702,886.08</u>	<u>699,067.16</u>
Gross Revenue:	\$ 1,273,521.09	5.49%	\$ 1,343,441.70	\$ 1,344,337.10	\$ 1,267,124.31	\$ 1,273,089.40
Operating Expenses:						
Network Support Expense-Video	\$ 34,762.38	12.38%	\$ 39,065.39	\$ 31,637.81	\$ 38,510.26	\$ 33,614.23
Network Support Expense-Internet	137,214.44	6.76%	146,483.75	141,166.06	149,297.98	319,053.34
Network Support Expense-Phone	15,706.12	-0.64%	15,605.92	15,528.06	15,595.60	15,589.46
Network Admin. & Oper. Expense	137,278.41	-20.51%	109,117.30	111,750.65	112,670.66	109,636.89
Building & Office Expense	8,047.00	0.00%	8,047.00	8,047.00	8,047.00	8,047.00
Depreciation & Amortization Expense	76,351.42	17.04%	89,361.44	90,352.31	94,473.99	92,161.05
General & Administrative Expense	174,603.45	17.07%	204,412.28	186,454.09	380,835.22	187,354.89
Station Apparatus Expense	169,572.80	-15.16%	143,858.00	89,904.37	124,989.19	118,461.25
Customer Service Expense	53,178.69	-2.97%	51,599.70	60,852.53	54,295.72	51,952.07
Marketing Expense	62,140.88	6.23%	66,012.94	53,578.14	89,209.70	65,875.36
Total Operating Expenses	<u>\$ 868,855.59</u>	0.54%	<u>\$ 873,563.72</u>	<u>\$ 789,271.02</u>	<u>\$ 1,067,925.32</u>	<u>\$ 1,001,745.54</u>
Operating Income (Loss)	<u>\$ 404,665.50</u>	16.12%	<u>\$ 469,877.98</u>	<u>\$ 555,066.08</u>	<u>\$ 199,198.99</u>	<u>\$ 271,343.86</u>
 Interest Expense	7,315.93	-63.13%	2,697.57	2,932.88	5,335.27	5,462.30
Other Expenses - Tax Equivalent	3,073.09	95.60%	6,010.98	3,073.09	38,327.81	3,073.09
Other Expense - Loss on Retirement of Equipment	\$ -		\$ -	\$ -	\$ -	\$ -
Total Other Expenses (Income)	<u>\$ 10,389.02</u>	-16.18%	<u>\$ 8,708.55</u>	<u>\$ 6,005.97</u>	<u>\$ 43,663.08</u>	<u>\$ 8,535.39</u>
Net Income (Loss)	<u>\$ 394,276.48</u>	16.97%	<u>\$ 461,169.43</u>	<u>\$ 549,060.11</u>	<u>\$ 155,535.91</u>	<u>\$ 262,808.47</u>
 EBITDA	<u>\$ 481,016.92</u>		<u>\$ 559,239.42</u>	<u>\$ 645,418.39</u>	<u>\$ 293,672.98</u>	<u>\$ 363,504.91</u>

<p style="text-align: center;">CDE Lightband Cash Flow Statement - Broadband Division August 31, 2020</p>
--

RECONCILIATION OF OPERATING INCOME TO
NET CASH PROVIDED BY OPER ACTIVITIES:

Operating income (loss)	\$ 469,877.98
Adjustments to reconcile oper income to cash provided (used) by operating activities	
Depreciation and amortization	89,361.44
Changes in:	
Accounts receivable	(37,936.17)
Advances to Electric	120,238.54
Inventory	(10,164.15)
Accounts payable	(87,252.73)
Accrued expenses	28,698.68
Customer deposits	-
Other	<u>(101,725.85)</u>
Net Cash From Operating Activities	<u>471,097.74</u>

CASH FLOWS FROM FINANCING ACTIVITIES:

Payment of long term debt	-
Additions to plant	<u>(116,083.49)</u>
Net Cash Used by Financing Activities	<u>(116,083.49)</u>

NET INCREASE IN CASH AND CASH EQUIVALENTS	\$ 355,014.25
CASH AND CASH EQUIVALENTS - BEG OF MONTH	<u>3,953,426.91</u>
CASH AND CASH EQUIVALENTS - END OF MONTH	<u><u>\$ 4,308,441.16</u></u>

CDE Lightband
Rolling 4 Month Balance Sheet - Electric Division
August 31, 2020

	<i>Prior Year</i>					
	<u>8/31/2019</u>	<u>% Change</u>	<u>8/31/2020</u>	<u>7/31/2020</u>	<u>6/30/2020 (R)</u>	<u>5/31/2020</u>
UTILITY PLANT						
1 Electric Plant	\$ 297,813,255.32	6.64%	\$ 317,597,892.20	\$ 316,368,987.09	\$ 316,777,113.23	\$ 314,177,448.60
2 Less Depreciation	(102,205,298.11)	6.75%	(109,108,481.91)	(108,094,426.12)	(107,444,710.95)	(107,939,705.49)
3 Total	\$195,607,957.21	6.59%	\$208,489,410.29	\$208,274,560.97	\$209,332,402.28	\$206,237,743.11
4 Unamortized acq. adj.	66,099.66	-54.55%	30,045.30	33,049.83	36,054.36	39,058.89
6 Total Plant - Net	\$195,674,056.87	6.56%	\$208,519,455.59	\$208,307,610.80	\$209,368,456.64	\$206,276,802.00
OTHER PROPERTY AND INVESTMENTS						
8 Interdivisional loan	6,645,931.13	-56.43%	2,895,931.13	2,895,931.13	2,895,931.13	5,645,931.13
9 Sinking Funds	7,008,633.51	-1.47%	6,905,920.58	10,814,336.51	10,313,171.43	8,763,793.86
12 Other Special Funds	-		-	-	-	-
13 Total	13,654,564.64	-28.22%	9,801,851.71	13,710,267.64	13,209,102.56	14,409,724.99
CURRENT AND ACCRUED ASSETS						
14 General Cash/temp cash investments	9,080,586.91	10.56%	10,039,055.76	8,308,268.89	10,386,294.64	9,971,177.02
14.1 Reserved Cash	23,638,400.68	-4.16%	22,655,256.27	22,465,893.42	22,526,653.95	22,313,993.48
15 Accounts Receivable	13,827,023.40	12.86%	15,605,497.45	15,784,282.20	15,112,053.02	11,891,719.73
16 Materials and Supplies	3,678,545.40	-19.15%	2,974,133.61	2,992,296.32	3,115,957.13	3,754,240.85
18 Other Current Assets	28,388,826.33	-15.83%	23,894,893.29	23,327,271.44	19,589,623.11	18,666,665.80
19 Total	78,613,382.72	-4.38%	75,168,836.38	72,878,012.27	70,730,581.85	66,597,796.88
DEFERRED DEBITS						
22 Clearing Accounts	30,892.00		19,351.67	20,119.23	20,957.52	21,795.81
24 Energy Service Loans Rec	2,373,861.23	-35.55%	1,530,055.54	1,585,684.53	1,647,303.76	1,715,381.63
26 Other Deferred Debits	4,301,917.53	-10.97%	3,830,041.34	3,782,209.16	3,844,963.02	3,891,771.40
27 Total	6,706,670.76	-19.79%	5,379,448.55	5,388,012.92	5,513,224.30	5,628,948.84
28 TOTAL ASSETS & OTHER DEBITS	<u>\$294,648,674.99</u>	<u>1.43%</u>	<u>\$298,869,592.23</u>	<u>\$300,283,903.63</u>	<u>\$298,821,365.35</u>	<u>\$292,913,272.71</u>

CAPITAL

EARNINGS REINVESTED IN SYSTEM ASSETS

33 Beginning of year	181,656,853.69	5.53%	191,710,376.76	191,710,376.76	181,656,853.69	181,656,853.69
34 Current Year to Date	<u>2,705,056.13</u>	21.73%	<u>3,292,782.11</u>	<u>1,453,297.96</u>	<u>10,053,523.07</u>	<u>11,430,639.51</u>
35 Total	184,361,909.82	5.77%	195,003,158.87	193,163,674.72	191,710,376.76	193,087,493.20

Long Term Debt

39.1 Bonds and other Long Term Debt	59,540,000.00	-5.30%	56,385,000.00	59,540,000.00	59,540,000.00	59,540,000.00
40 Debt Premium and discount	<u>7,933,079.94</u>	-7.48%	<u>7,339,859.94</u>	<u>7,389,294.94</u>	<u>7,438,729.94</u>	<u>7,488,164.94</u>
41 Total	67,473,079.94	-5.56%	63,724,859.94	66,929,294.94	66,978,729.94	67,028,164.94

OTHER NON-CURRENT LIABILITIES

39.2 Post Retirement Benefits	1,623,709.35	6.42%	1,727,880.86	1,731,466.13	1,734,863.91	1,589,878.10
42 Energy Service Loans - Advances	<u>2,475,925.66</u>	-35.60%	<u>1,594,523.17</u>	<u>1,653,222.01</u>	<u>1,722,512.95</u>	<u>1,780,622.60</u>
44 Total	4,099,635.01	-18.96%	3,322,404.03	3,384,688.14	3,457,376.86	3,370,500.70

CURRENT AND ACCRUED LIABILITIES

46 Accounts Payable	28,717,424.13	-8.41%	26,302,899.33	25,343,173.90	25,412,703.43	18,354,375.25
47 Customer Deposits	6,853,832.99	4.57%	7,166,998.46	7,156,588.17	7,146,950.82	7,120,091.19
52.2 Interest Accrued - Other	-		-	1,045,510.45	836,408.36	627,306.27
53 Other Current Liabilities	<u>3,142,793.10</u>	6.57%	<u>3,349,271.60</u>	<u>3,260,973.31</u>	<u>3,278,819.18</u>	<u>3,325,341.16</u>
54 Total	38,714,050.22	-4.89%	36,819,169.39	36,806,245.83	36,674,881.79	29,427,113.87

58 TOTAL LIABILITIES AND OTHER CREDITS	<u>\$ 294,648,674.99</u>	1.43%	<u>\$ 298,869,592.23</u>	<u>\$ 300,283,903.63</u>	<u>\$ 298,821,365.35</u>	<u>\$ 292,913,272.71</u>
--	--------------------------	-------	--------------------------	--------------------------	--------------------------	--------------------------

CDE Lightband
Revenues and Expenses - Electric Division
8/31/2020

	<i>Prior Year</i>		<i>Prior 3 Months</i>			
	<u>8/31/2019</u>	<u>% Change</u>	<u>8/31/2020</u>	<u>7/31/2020</u>	<u>6/30/2020 (R)</u>	<u>5/31/2020</u>
OPERATING REVENUE						
59 Electric Sales Revenue	16,546,945.91	-2.80%	16,083,081.51	16,137,588.79	13,269,347.40	11,228,037.27
60 Revenue from Late Payments	137,043.80	-18.88%	111,169.80	109,033.18	78,105.16	(1,205.87)
61 Misc Service Revenue	129,152.95	8.25%	139,810.30	146,179.57	166,123.00	35,223.56
62 Rent from Electric Property	307,815.19	1.88%	313,600.19	312,887.95	353,423.27	311,533.31
63 Other Electric Revenue	585.48	<u>-99.93%</u>	0.41	0.23	13,373.09	0.37
64 Total Operating Revenue	17,121,543.33	-2.77%	16,647,662.21	16,705,689.72	13,880,371.92	11,573,588.64
PURCHASED POWER						
65 Total Power Cost	12,203,130.15	-8.53%	11,162,769.65	12,076,254.35	10,499,262.53	8,082,474.83
OPERATING EXPENSE						
66 Transmission Expense	2,844.86	41.15%	4,015.60	5,156.05	7,776.99	6,457.36
67 Distribution Expense	263,226.63	23.64%	325,452.91	263,839.99	387,851.67	356,291.62
68 Customer Accounts Expense	277,666.52	9.10%	302,935.07	285,944.14	393,682.06	294,985.08
69 Cust. Service and Inf. Exp.	27,528.03	1.57%	27,960.15	28,410.63	39,933.48	26,498.78
70 Sales Expense	32,191.59	-13.08%	27,981.94	7,741.17	7,758.21	8,337.66
71 Admin. And General Expense	365,131.67	<u>33.22%</u>	<u>486,442.22</u>	<u>390,571.17</u>	<u>1,170,913.39</u>	<u>394,875.19</u>
72 Operating Expense	968,589.30	21.29%	1,174,787.89	981,663.15	2,007,915.80	1,087,445.69
MAINTENANCE EXPENSE						
73 Transmission Expense	2,429.88	52.41%	3,703.30	3,767.63	3,027.51	4,722.24
74 Distribution Expense	281,054.44	36.70%	384,205.65	186,482.18	402,031.01	389,959.33
75 Admin. and General Expense	183,870.57	<u>28.28%</u>	<u>235,869.01</u>	<u>179,480.70</u>	<u>272,265.94</u>	<u>210,677.21</u>
76 Maintenance Expense	467,354.89	33.47%	623,777.96	369,730.51	677,324.46	605,358.78
OTHER OPERATING EXPENSE						
77 Depreciation Expense	1,049,598.98	6.38%	1,116,615.82	1,104,010.38	1,095,411.76	1,092,568.10
78 Amort. of Acquisition Adjust.	3,004.53	0.00%	3,004.53	3,004.53	38,761.56	3,004.53
79 Taxes and Tax Equivalents	558,807.61	<u>2.52%</u>	<u>572,911.02</u>	<u>563,833.53</u>	<u>793,838.81</u>	<u>558,733.91</u>
80 Total other oper. Expense	1,611,411.12	5.03%	1,692,531.37	1,670,848.44	1,928,012.13	1,654,306.54
Total operating expense and 81 purchased power	15,250,485.46	-3.91%	14,653,866.87	15,098,496.45	15,112,514.92	11,429,585.84
INCOME						
82 Operating Income	1,871,057.87	6.56%	1,993,795.34	1,607,193.27	(1,232,143.00)	144,002.80
83 Other Income	76,526.47	-66.63%	<u>25,533.31</u>	<u>25,937.33</u>	<u>44,852.71</u>	<u>25,565.70</u>
84 Total Income	1,947,584.34	3.68%	2,019,328.65	1,633,130.60	(1,187,290.29)	169,568.50
85 Misc Income Deductions	-		-	-	(10,000.00)	-
86 Net Income before debt expense	1,947,584.34	3.68%	2,019,328.65	1,633,130.60	(1,197,290.29)	169,568.50
DEBT EXPENSE						
90 Interest on Long Term Debt	235,270.14	-3.23%	227,679.44	227,679.48	227,679.48	227,679.48
92 Other Interest Expense	1,511.29	5.87%	1,600.06	1,588.16	1,581.67	1,575.35
93 Amort. of Debt Disc. and Exp.	-		-	-	-	-
94 Amort. of Prem. on Debt	(49,435.00)	0.00%	<u>(49,435.00)</u>	<u>(49,435.00)</u>	<u>(49,435.00)</u>	<u>(49,435.00)</u>
95 Total Debt Expense	187,346.43	-4.00%	179,844.50	179,832.64	179,826.15	179,819.83
NET INCOME						
96 Income before Extraord. Items	1,760,237.91	4.50%	1,839,484.15	1,453,297.96	(1,377,116.44)	(10,251.33)
97 Extraordinary Items	-		-	-	-	-
98 Net Income	<u>1,760,237.91</u>	4.50%	<u>1,839,484.15</u>	<u>1,453,297.96</u>	<u>(1,377,116.44)</u>	<u>(10,251.33)</u>

<p style="text-align: center;">CDE Lightband Cash Flow Statement - Electric Division August 31, 2020</p>

RECONCILIATION OF OPERATING INCOME TO
NET CASH PROVIDED BY OPER ACTIVITIES:

Operating income	\$ 1,993,795.34
Adjustments to reconcile oper income to cash provided (used) by operating activities	
Depreciation and amortization	1,119,620.35
Changes in:	
Accounts receivable	178,784.75
Materials and supplies	18,162.71
Interdivisional loan	-
Accounts receivable - TVA Energy Service Loans	55,628.99
Advances - TVA Energy Service Loans	(58,698.84)
Prepayments	-
Other current assets	(768,997.66)
Accounts payable	959,725.43
Accrued expenses	(1,045,510.45)
Customer deposits	10,410.29
Other postemployment benefits	(3,585.27)
Other	<u>88,298.29</u>
Net Cash Used by Operating Activities	<u>2,547,633.93</u>

CASH FLOWS FROM FINANCING ACTIVITIES:

Additions to plant	(1,331,465.14)
Payment of long-term debt	<u>(3,204,435.00)</u>
Net Cash used by Financing Activities	<u>(4,535,900.14)</u>

NET DECREASE IN CASH AND CASH EQUIVALENTS \$ (1,988,266.21)

CASH AND CASH EQUIVALENTS - BEG OF MONTH 41,588,498.82

CASH AND CASH EQUIVALENTS - END OF MONTH \$ 39,600,232.61

CASH AND CASH EQUIVALENTS CONSIST OF:

Sinking Funds	6,905,920.58
Construction Funds	-
General cash/temp cash investments	10,039,055.76
Reserved Cash	<u>22,655,256.27</u>
	<u>\$ 39,600,232.61</u>

CDE Lightband Subscriber Analysis
June 2020 - August 2020

Service	June 2020							July 2020							August Actual						
	June Actual	June Budget	June Variance	Net Gain Over Prev. Month	% Growth to Budget	June Prior Year Actual	Growth % Year Over Year	July Actual	July Budget	July Variance	Net Gain Over Prev. Month	% Growth to Budget	July Prior Year Actual	Growth % Year Over Year	August Actual	August Budget	August Variance	Net Gain Over Prev. Month	% Growth to Budget	August Prior Year Actual	Growth % Year Over Year
Video (Total)	5,255	5,335	(80)	(57)	-1%	5,199	1%	5,190	5,011	179	(65)	4%	5,187	0%	5,185	5,036	149	(5)	3%	5,201	0%
Lightband Basic	366	318	48	(9)	15%	374	-2%	359	251	108	(7)	43%	380	-6%	366	252	114	7	45%	375	-2%
Lightband Plus	1,787	1,590	197	(30)	12%	1,842	-3%	1,762	1,505	257	(25)	17%	1,839	-4%	1,740	1,513	227	(22)	15%	1,881	-7%
Lightband Extra	2,476	3,392	(916)	(56)	-27%	2,949	-16%	2,424	2,509	(85)	(52)	-3%	2,934	-17%	2,391	2,522	(131)	(33)	-5%	2,912	-18%
Streaming Services	596	0	596	38	0%	0	0%	616	718	(102)	20	0%	0		659	721	(62)	43	0%	0	
Other Pkgs	30	35	(5)	0	-14%	34	-12%	29	28	1	(1)	4%	34	-15%	29	28	1	0	4%	33	-12%
Internet (Total)	23,007	22,454	553	586	2%	21,340	8%	22,979	23,194	(215)	(28)	-1%	21,504	7%	23,088	23,416	(328)	109	-1%	21,695	6%
Residential Internet	21,307	20,694	613	580	3%	19,785	8%	21,260	21,389	(129)	(47)	-1%	19,904	7%	21,351	21,594	(243)	91	-1%	20,099	6%
Business Internet	1,700	1,760	(60)	6	-3%	1,555	9%	1,719	1,805	(86)	19	-5%	1,600	7%	1,737	1,822	(85)	18	-5%	1,596	9%
Phone (Total)	2,540	2,653	(113)	1	-4%	2,550	0%	2,529	2,586	(57)	(11)	-2%	2,552	-1%	2,528	2,590	(62)	(1)	-2%	2,558	-1%
Residential Phone	1,754	1,810	(56)	(6)	-3%	1,810	-3%	1,734	1,769	(35)	(20)	-2%	1,809	-4%	1,730	1,766	(36)	(4)	-2%	1,811	-4%
Business Phone	786	843	(57)	7	-7%	740	6%	795	817	(22)	9	-3%	743	7%	798	824	(26)	3	-3%	747	7%
Total Broadband Customers	23,913	22,970	943	(58)	4%	22,381	7%	23,939	24,045	(106)	26	0%	22,519	6%	24,069	24,287	(218)	130	-1%	22,762	6%